



southern exposure tours  
unique adventure specialists



## Yes we're special and we know it!!

*It's time we explained why you should consider travelling with us to South America and Europe...*

This article came about because of a phone call I had recently regarding our [South American Sojourn](#). It started as a simple comment from a lady interested in the trip who said she also had an itinerary from a travel agent. Most of the destinations were the similar and she asked how our trip would be different.

Well, we started this business because there is a need for fabulous small group trips run by Kiwi's who really know their stuff. The trips needed to make people feel safe and confident in areas which are often out of their comfort zones. We operate only once or twice a year to each of our destinations, so it's our only chance to really show you that neck of the woods and we are just as excited about being there as you are.

I've learned our uniqueness is a difficult concept to explain but once you tour with us you'll get it. We've designed our trips with this in mind: If we were to take our friends or family on a once in a lifetime tour, what would we want them to see and how could we make it special for them? Yes many destinations are the same as other companies. For example in [Peru](#) we wouldn't dream of missing out Machu Picchu just because everyone else goes there, that is part what you came to see. However the journey and details of each trip with us are very different to the larger tour operators. We'll take you to my relatives place in [Austria](#) for a local wine tasting, or a backyard BBQ with mates in [Belize](#) and Nick has some favourite little spots in Peru and [Galapagos](#) that he'll show you. I could go on for ages but it would ruin all the little surprises.

What it comes down to is that you'll feel like you're travelling with a bunch of friends, not being herded around in a tour group. We treat you as the individuals you are, not as the lowest common denominator. Both Nick and I have spent many years working for large tour companies with "cookie cutter" itineraries that run every week. Many people do have a wonderful experience, though some also have a mediocre one. We, on the other hand fully expect all our passengers to have the trip of a lifetime.

So rather than me going on for hours (and I could you know), we have a number of [previous clients](#) who are only too happy to spread the word and chat to you about their trip experiences. If you would like me to put you in contact with anyone, just drop me an email at [sil@southernexposuretours.co.nz](mailto:sil@southernexposuretours.co.nz) . We hope to see you on one of our trips one day!

Adventurously yours

Silvana and Nick

[www.southernexposuretours.co.nz](http://www.southernexposuretours.co.nz)



